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JUNE 2010

TOP 100 REALTORS

+ Investing In
Real Estate

+ Business
Survey:
Optimism
Rising

Rob Kildow sold \$107 million
in properties last year.



TOP 100 REALTORS 2010

Welcome to the 2010 *Hawaii Business* Top 100 Realtors list, based on total sales volume for transactions that closed in 2009. We ranked the top 25 on this page and listed all 100 alphabetically on the following pages. The accounting firm Grant Thornton LLP compiled the list using MLS data provided by the Honolulu Board of Realtors, the Realtors Association of Maui, and Hawaii Information Service.

The criteria we used:

- Only MLS transactions in Hawaii were counted;
- Only residential sales were counted, but land-only and multifamily sales were not;

- New property sales were not included;
- No original or new development sales were counted;
- Primary listors received full credit for the transaction; listors did not receive credit;
- Realtors were contacted and asked to exclude sales they did not take a primary role in completing;
- Each side in a transaction - both the seller's agent and buyer's agent - were credited with the full selling price. If a Realtor represented both buyer and seller, the agent was credited with twice the selling price.

Top 25 Realtors

RANK	AGENT	FIRM	ISLAND	TOTAL SALES
1	Robert Kildow	Hualalai Realty	BI	\$107,390,000
2	Neal Norman	Koa Properties LLC	KAUAI	\$76,875,000
3	Patricia Choi	Choi International	OAHU	\$66,650,000
4	Myron Kiriu	Prudential Advantage Realty	OAHU	\$60,574,000
5	Albert Joy	Ascend Properties LLC	OAHU/MAUI/BI/KAUAI	\$39,832,000
6	Barbara Sloan	Coldwell Banker Bali Hai Realty	KAUAI	\$39,525,000
7	Tracy Allen	Coldwell Banker Pacific Properties	OAHU	\$36,505,000
8	James Schneider	Kukui Real Estate Company	BI	\$34,850,000
9	Georgia Roberson	Coldwell Banker Pacific Properties	OAHU	\$33,966,000
10	Hannah Sirois	Kauai Heritage Properties LLC	KAUAI	\$33,318,000
11	Tracey Stott-Kelley	Stott Real Estate, Inc.	OAHU	\$32,922,000
12	Bryn Kaufman	REO Realty LLC	OAHU	\$31,930,000
13	Sachiyo Braden	Sachi Hawaii-Pacific Century Properties	OAHU	\$29,771,000
14	Dolores Bediones	Prudential Locations	OAHU	\$24,630,000
15	Bob Hansen	Coldwell Banker Island Properties	MAUI	\$23,547,000
16	Billy Jalbert	Jim Sanders Realty Inc.	MAUI	\$21,394,000
17	Adrienne Lally	RE/MAX Honolulu	OAHU	\$20,760,000
18	Patricia Case	Case Properties International	OAHU	\$20,742,000
19	Yvonne Khouri-Morgan	Mauna Lani Realty, Inc.	BI	\$20,595,000
20	Beth Chang	Coldwell Banker Pacific Properties	OAHU	\$19,702,400
21	Daniel Ihara	Prudential Advantage Realty	OAHU	\$19,480,400
22	Robert Myers	Coldwell Banker Island Properties	MAUI	\$18,725,000
23	Myra Brandt	Kahala Associates, Inc.	OAHU	\$18,603,000
24	Robin Simon	Century 21 All Islands	BI	\$18,407,000
25	Kathy Christiansen	MacArthur & Company Sotheby's International Realty	BI	\$18,238,000